



PROFORMA INVOICE / QUOTATION

Date: March 15, 2022

TO: Ciencia Internacional
ATTN: Sophia Limo

Quote Validity: 30 calendar days from quote date

REF: RFQ #38

1 pc 18EB27-230 power supply	@	\$ 160.00/each
Export Documentation (per shipment)		\$ 60.00
UPS Worldwide Expedited		<u>\$ 215.00</u>
		\$ 435.00 USD

We guarantee to ship within 5 working days after receipt of your order and payment. You may wire funds to our bank:

Account name: Acopian Technical Company
Account no 4337422226
ABA no 036001808
Swift no NRTHUS33XXX
Bank TD Bank NA
2417 Park Avenue
Palmer Township, PA 18045

An additional fee will apply for documents that require attestation.

Title Transfers With: Delivery to Carrier

Your packages may be subject to customs fees and import duties of the country to which you have your order shipped. These charges are always the recipient's responsibility.

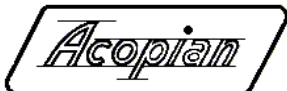
The receipt of a Purchase Order will signify acceptance of the Terms and Conditions of this quotation, which are stated on the attached pages.

Thank you for the opportunity to quote.

Payment Terms: Cash in advance, wire transfer
MasterCard, VISA, American Express, and Discover also accepted
Net 30 Days subject to credit approval

Delivery Terms: Ex-works, Melbourne, Florida USA

Best regards,
Carol Nicholasen
Customer Service



Acopian Technical Company
131 Loomis Street, Easton, PA 18045 - Phone: (610) 258-5441 · Fax: (610) 258-2842
Call toll free: (800) 523-9478 International: Country Code 01

ORDERING INFORMATION & Terms and Conditions

ACOPIAN SELLS FACTORY DIRECT WORLDWIDE: We do not use representatives or distributors. Contact Acopian for technical information or a quote.

WARRANTY: Acopian power supplies are warranted to be free from defects in material and workmanship for a period of five years (encapsulated devices, for one year) from date of original shipment. Acopian's obligation under this warranty is limited to repairing any power supply returned to the factory Service Department in Easton, PA or Melbourne, FL, and replacing any defective parts. Mini Encapsulated power supplies are not repairable. Authorization must be obtained from Acopian before a power supply may be returned for repair. Units must be well packed when shipping to Acopian; the repair of any damage incurred during shipment will be charged. Transportation charges are to be paid by the purchaser. A reinspection and handling charge will be applied to returned units found to have no defects. If a failure has been caused by misuse, operation in excess of specifications, or modification by the customer, repairs will be billed at cost; in such cases, a cost estimate will be submitted before work is started.

Acopian reserves the right to make changes or improvements in its products without incurring any obligation to install the same on products previously manufactured.

This warranty is in lieu of all other warranties, obligations, and liabilities, expressed or implied, and is the purchaser's exclusive remedy. Acopian makes no warranty, either express or implied, of merchantability, fitness for a particular purpose or otherwise. In no event shall Acopian be liable whether in contract, tort, or negligence, for special, indirect, incidental or consequential damages of any kind, including loss of business or profits, or any other losses incurred by the purchaser or any third party, the Customer's remedies being limited, at Acopian's option, to replacement, repair or credit at the price on the date of claim.

The validity, performance and construction of all terms and conditions and any sale made by Acopian shall be determined by the law of Pennsylvania, without regard to its conflict of law principles, and all parties to the transaction expressly consent to the jurisdiction of such courts and consent to the venue of the Court of Common Pleas for Northampton County, Pennsylvania.

PRICES: The prices shown are F.O.B. our factory; Easton, PA or Melbourne, FL. ('EXW Factory' if outside the 50 United States.) All prices and specifications are subject to change without notice.

TERMS: Net 30 days, subject to credit approval. Visa, MasterCard, American Express, and Discover also accepted.

SHIPPING: Location permitting, small shipments are made by United Parcel Service, FedEx, DHL (international orders) or by Parcel Post; larger shipments, by insured motor freight collect. Shipments can be made by air upon request. Risk of loss shall be F.O.B. Our Factory, even in cases where freight may be prepaid or allowed to destination by Acopian. If equipment is received in damaged condition, it is the customer's responsibility to contact the carrier and file a claim for damages.

TIME FOR DELIVERY: The time for delivery quoted by Acopian is the time required to ship from our plants. We will not be liable for delays in delivery caused by any reason beyond our control, including but not limited to acts of God, casualty, civil disturbance, labor disputes, transportation or supply difficulties, or any interruption of our facilities, and the quoted time for delivery shall be extended during the continuance of such conditions and for a reasonable time thereafter.

In no event will Acopian be liable for any premium transportation, procurement, or similar costs incurred by the Customer as a result of conditions beyond Acopian's control resulting in Acopian's inability to deliver product in accordance with customer's requested delivery schedules.

QUANTITY DISCOUNTS: Discounts are available to quantity buyers and are dependent upon the order quantity and the manufacturing scheduling anticipated by the order, and apply only to the quantity and delivery ordered. Partial shipments are considered as separate orders for discounting purposes.

EXPORT ORDERS: A minimum export documentation charge of \$60.00 applies. (A minimum charge of \$25.00 applies on orders to certain U.S. territories requiring customs forms.)

MOISTURE/FUNGUS PROOFING: Power supplies can be furnished with a moisture and fungus resistant varnish applied to interior surfaces. To order, add the suffix letter F to the model number. This option requires two additional days and is not available on High Voltage, Mini Encapsulated, Rack Mounting, and Gold Box Switching models.

TAGGING: Add \$10.00 to price.

TEST DATA: Cost, \$35.00 or 2% of order, whichever is greater.

SPECIAL MODELS/MODIFICATIONS: Cataloged models can be altered at the factory to meet special requirements. Contact the Applications Engineering Department to discuss your needs.

PARTS: The designs used in Acopian power supplies utilize standard components to the greatest practical extent. When replacements are required, the types originally used, or their equivalents, can usually be obtained most quickly from a local electronic components distributor.

Special components, such as transformers, are stocked at the factory warehouses. Contact the Applications Engineering Department for information on the parts required, referencing the model number of the power supply, the circuit designation of the component, and a description.

PURCHASE ORDER ACCEPTANCE: Orders are accepted subject to Acopian's Terms and Conditions. Any Terms and Conditions of any Purchaser's order, agreement, or understanding which are in addition to or inconsistent with Acopian's shall not be binding upon Acopian unless made in writing and accepted over the signature of an authorized officer of Acopian. Orders shall not be considered accepted until entered into production at our plant. Acopian reserves the right to refuse any order. All typographical and clerical errors are subject to correction by Acopian.

RETURNED GOODS: Acopian products are built on a per-order basis, and ordinarily no credit can be extended for their return. No goods will be accepted for return unless authorized in writing by Acopian.

CHANGES: The customer may, by a written notice, request changes within the general scope of the order, in the drawings, designs or specifications; method of shipment; and place of delivery. If any such change causes an increase or decrease in the cost, or the time required for the processing of any part of the order, an equitable adjustment shall be made in the price or delivery schedule, or both, and the order shall be modified in writing accordingly.

CANCELLATION: Suspension or cancellation of orders may be made only upon our written approval and on terms that will indemnify us against all loss.

OVERTIME: It is anticipated that any order will be processed during regular working hours on regular working days. If for any reason the Purchaser requests Acopian to process the order, or any portion of it, outside of such regular working hours, any overtime or other additional expense occasioned thereby shall be billed to and paid by the Purchaser as an extra cost. Acopian reserves the right to decline to process the order outside regular working hours.

CUSTOMER DELAY OF WORK: If the performance of all or any part of the work is delayed or interrupted by Customer's failure to act within the time specified (or within a reasonable time if no time is specified) and such act is not expressed or implied by the order, an adjustment shall be made in the cost of performance of the order caused by such delay or interruption and the order modified in writing accordingly. Adjustment will also be made in the delivery or performance dates and any other contractual provisions affected by such delay or interruption.

GOVERNMENT SPECIFICATIONS: Pricing is based upon industrial-grade construction, marking, packing, and packaging. Exception is taken to any MIL specifications, and to any requirements for the use of special forms, documentation other than quoted, and Government Source Inspection. Acopian must decline to quote on any other basis.

APPLICATIONS ASSISTANCE: Questions regarding the specifications, features, and use of any Acopian product should be directed to the Applications Engineering Department. A staff of power supply specialists will be pleased to assist you.

ACOPIAN IS AN ISO 9001 CERTIFIED COMPANY

www.acopian.com - Online Ordering and Instant Quotes Online! MADE IN USA



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